#### Item 5

## FY22 Preliminary Budget



# **Budget Assumptions**

#### Projected revenues based on:

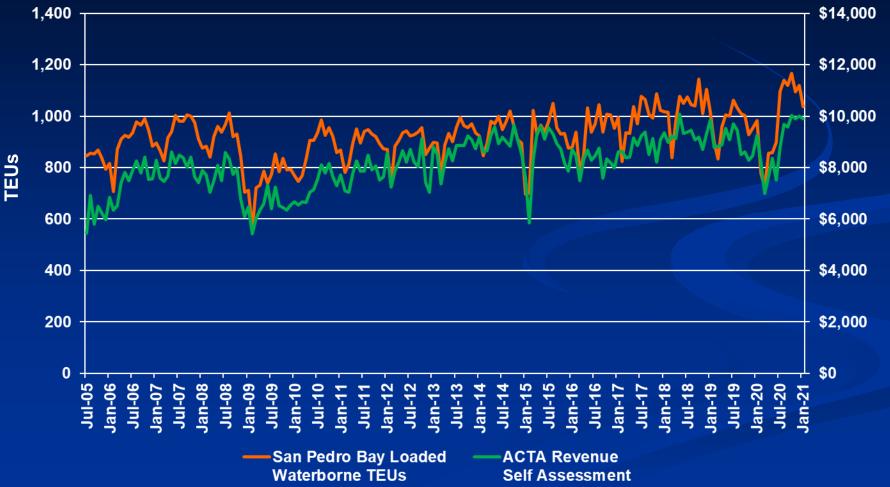
- 1.5% CPI fee increase
- Assumption of month over month decline of 6% in volume starting in July 2021 through December 2021 compared to surge volumes in same period 2020, and decline of 4% for January through June 2022.
- ACTA staff compensation adjustment 3.0% CPI
- ACTA staffing level 10 full-time
- ACET staffing provided to meet needs of operations and field support – 6 full-time, 1 part-time; plus miscellaneous specialty support as needed

# **Budget Assumptions**

- Core ACTA functions include corridor maintenance, revenue collection, payment of obligations, and servicing of debt
- No new professional service contracts are anticipated
- M&O budget figures based upon 2021 calendar year budget approved through the Notice of Mutual Agreement process

## San Pedro Bay Port TEUs Compared to ACTA Revenue

(in Thousands)



Revenue

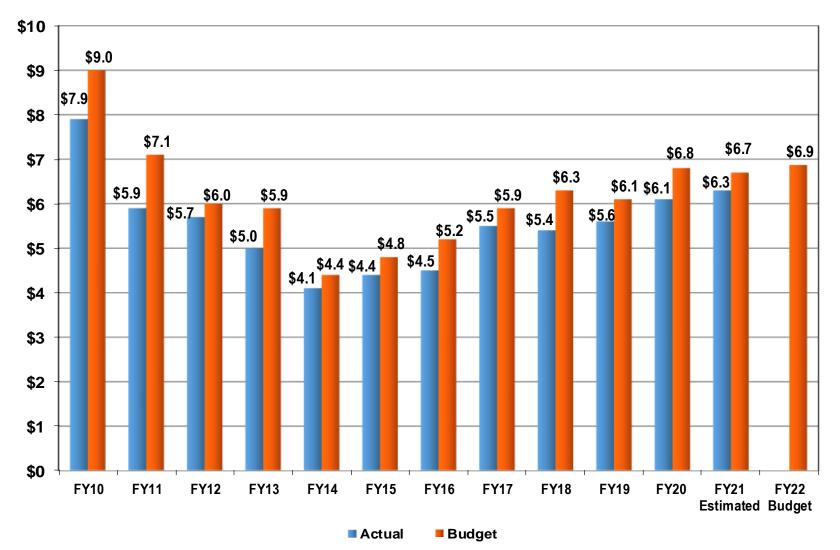
#### Operating Budget Summary Revenue (x1000)

	FY 2022 Budget	FY 2021 Estimated Actual	FY 2021 <i>Budget</i>
San Pedro Bay TEUs	11,673	12,300	13,476 *
ACTA TEUs	3,980	4,192	3,469
Operating Revenue			
Use Fees and Container Charges	\$ 107,114	\$ 111,147	\$ 91,972
Maintenance-of-Way Charges	<u> </u>	<u> </u>	8,042
Total Operating Revenue	\$ 115,775	\$ 119,346	\$ 100,014
Other Revenue	<u> </u>	<u>2,761</u>	<u> </u>
Total Revenue	<u>\$_123,220</u>	<u>\$ 122,107</u>	<u>\$_107,356</u>

\* FY21 Budget based on previous forecast model

### **Net Administrative Expense Comparison**

#### Millions



04/15/2021

## Administrative Spending by Expense Type

	FY 2022 Budget	FY 2021 Estimated Actual	FY 2021 Budget
Salaries	\$ 1,768,849	\$ 1,657,751	\$ 1,665,436
Benefits	1,038,856	869,945	1,014,921
Office Expenses	488,372	406,129	470,435
Other Management Expenses	89,800	44,776	74,295
Information Technologies	256,316	560,947	763,152
Bank and Investment	164,000	145,220	161,500
ACET Administrative Support	1,440,038	1,321,678	1,376,970
Audit	177,475	197,956	223,480
Legal	880,000	707,890	880,000
Governmental Affairs	78,676	66,292	78,676
Professional Services	443,077	<u>333,176</u>	350,388
Total Administrative Expenses	\$ 6,825,459	\$ 6,311,760	\$ 7,059,253