

Proposed FY2018 Budget

Presented to ACTA Governing Board

June 8, 2017



ACTA TEU & Revenue Forecast

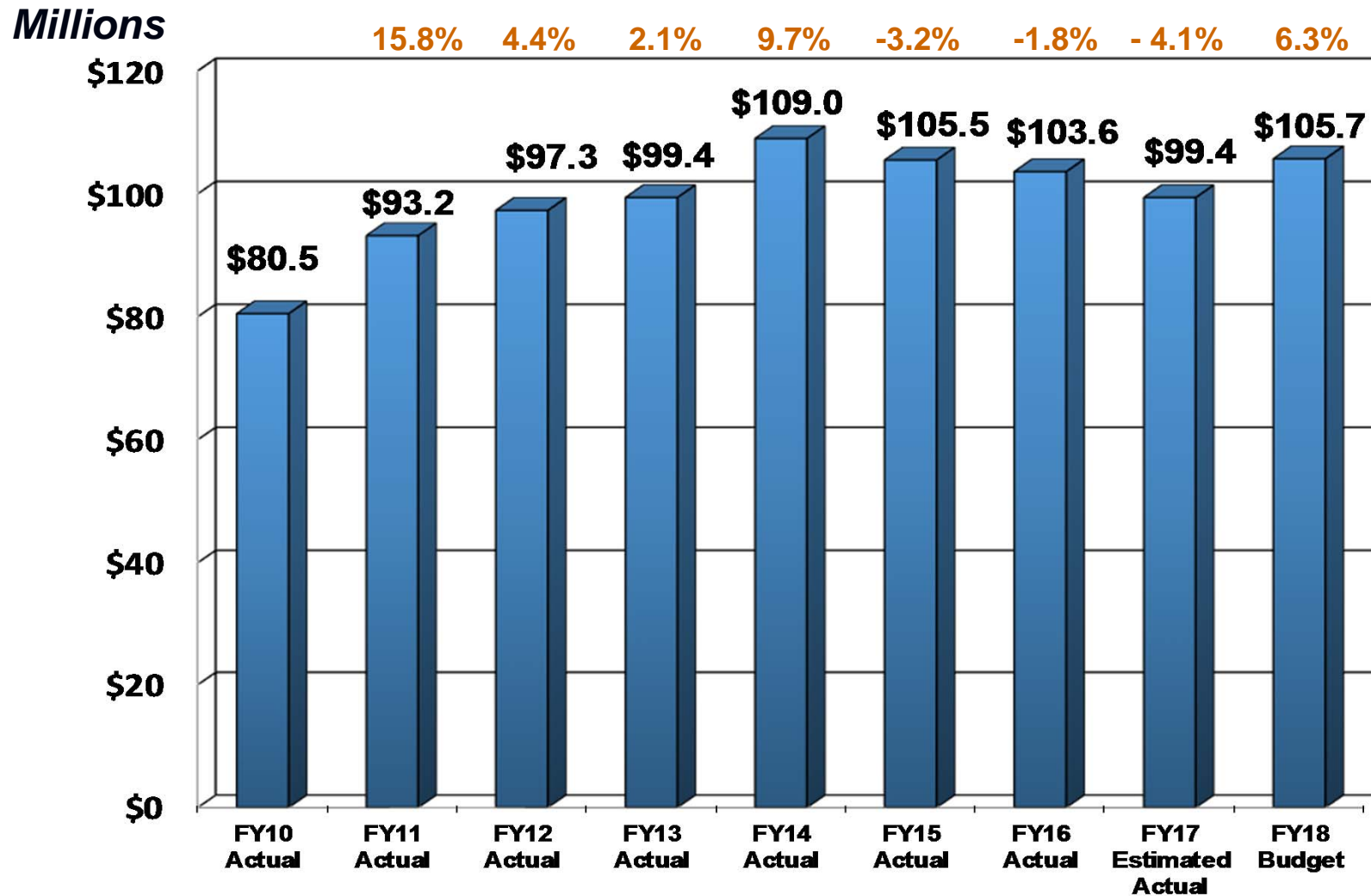
Railroads Self Assessment and Imputed TEUs - based on payment detail (\$)				CPI Escalator	2.50%		
Month	BNSF Self Assessment	UPRR Self Assessment	Total	Actual Loaded Rate/TEU	ACTA Imputed TEUs	Actual/Est SP Bay Load TEUs	Imputed TEUs Div by Load TEUs
FY2015			\$ 104,075,483		4,576,478	10,961,487	0.4175
Jul-15	\$ 5,709,117	\$ 3,833,126	\$ 9,542,243	\$22.92	416,328	976,817	0.4262
Aug-15	\$ 5,637,873	\$ 3,678,763	\$ 9,316,636	\$22.92	406,485	1,048,767	0.3876
Sep-15	\$ 5,323,183	\$ 3,615,209	\$ 8,938,392	\$22.92	389,982	955,826	0.4080
Oct-15	\$ 5,270,172	\$ 3,462,026	\$ 8,732,198	\$22.92	380,986	929,868	0.4097
Nov-15	\$ 5,005,592	\$ 3,174,356	\$ 8,179,948	\$22.92	356,891	931,815	0.3830
Dec-15	\$ 4,509,604	\$ 3,344,493	\$ 7,854,097	\$22.92	342,674	874,767	0.3917
Jan-16	\$ 5,383,073	\$ 3,319,531	\$ 8,702,604	\$23.26	374,145	878,679	0.4258
Feb-16	\$ 5,078,872	\$ 3,383,293	\$ 8,462,166	\$23.26	363,808	938,113	0.3878
Mar-16	\$ 4,499,998	\$ 2,978,371	\$ 7,478,369	\$23.26	321,512	781,439	0.4114
Apr-16	\$ 5,174,921	\$ 3,131,026	\$ 8,305,947	\$23.26	357,091	847,799	0.4212
May-16	\$ 5,417,486	\$ 3,257,627	\$ 8,675,113	\$23.26	372,963	1,032,486	0.3612
Jun-16	\$ 4,819,614	\$ 3,473,741	\$ 8,293,355	\$23.26	356,550	937,809	0.3802
FY2016			\$ 102,481,068		4,439,416	11,134,185	0.3987
Jul-16	\$ 5,251,156	\$ 3,195,403	\$ 8,446,559	\$23.26	363,137	969,607	0.3745
Aug-16	\$ 5,286,229	\$ 3,466,309	\$ 8,752,537	\$23.26	376,291	1,045,244	0.3600
Sep-16	\$ 4,656,412	\$ 2,920,162	\$ 7,576,574	\$23.26	325,734	937,383	0.3475
Oct-16	\$ 5,310,895	\$ 3,029,136	\$ 8,340,031	\$23.26	358,557	1,007,198	0.3560
Nov-16	\$ 5,245,590	\$ 2,945,907	\$ 8,191,496	\$23.26	352,171	1,005,917	0.3501
Dec-16	\$ 5,170,819	\$ 2,812,501	\$ 7,983,320	\$23.26	343,221	953,650	0.3599
Jan-17	\$ 5,316,035	\$ 3,292,704	\$ 8,608,740	\$23.77	362,168	995,067	0.3640
Feb-17	\$ 5,483,032	\$ 3,158,120	\$ 8,641,152	\$23.77	363,532	823,903	0.4412
Mar-17	\$ 5,173,784	\$ 3,206,132	\$ 8,379,916	\$23.77	352,542	935,290	0.3769
Apr-17	\$ 5,000,000	\$ 3,006,374	\$ 8,006,374	\$23.77	336,827	934,169	0.3606
May-17	\$ -	\$ -	\$ 8,247,047	\$23.77	396,862	1,058,298	0.3750
Jun-17	\$ -	\$ -	\$ 8,254,133	\$23.77	360,470	961,255	0.3750
FY2017			\$ 99,427,880		4,291,512	11,626,979	0.3691
Jul-17	\$ -	\$ -	\$ 8,858,904	\$23.77	372,693	993,847	0.3750
Aug-17	\$ -	\$ -	\$ 9,549,968	\$23.77	401,766	1,071,375	0.3750
Sep-17	\$ -	\$ -	\$ 8,564,485	\$23.77	360,306	960,817	0.3750
Oct-17	\$ -	\$ -	\$ 9,202,362	\$23.77	387,142	1,032,378	0.3750
Nov-17	\$ -	\$ -	\$ 9,190,655	\$23.77	386,649	1,031,065	0.3750
Dec-17	\$ -	\$ -	\$ 8,713,109	\$23.77	366,559	977,491	0.3750
Jan-18	\$ -	\$ -	\$ 9,318,808	\$24.36	382,479	1,019,943	0.3750
Feb-18	\$ -	\$ -	\$ 7,715,855	\$24.36	316,688	844,500	0.3750
Mar-18	\$ -	\$ -	\$ 7,501,135	\$24.36	307,875	820,999	0.3750
Apr-18	\$ -	\$ -	\$ 8,138,135	\$24.36	334,020	890,719	0.3750
May-18	\$ -	\$ -	\$ 9,910,971	\$24.36	406,783	1,084,756	0.3750
Jun-18	\$ -	\$ -	\$ 9,002,158	\$24.36	369,482	985,286	0.3750
FY2018			\$ 105,666,545		4,392,441	11,713,176	0.3750

ALAMEDA CORRIDOR TRANSPORTATION AUTHORITY

OPERATING BUDGET SUMMARY

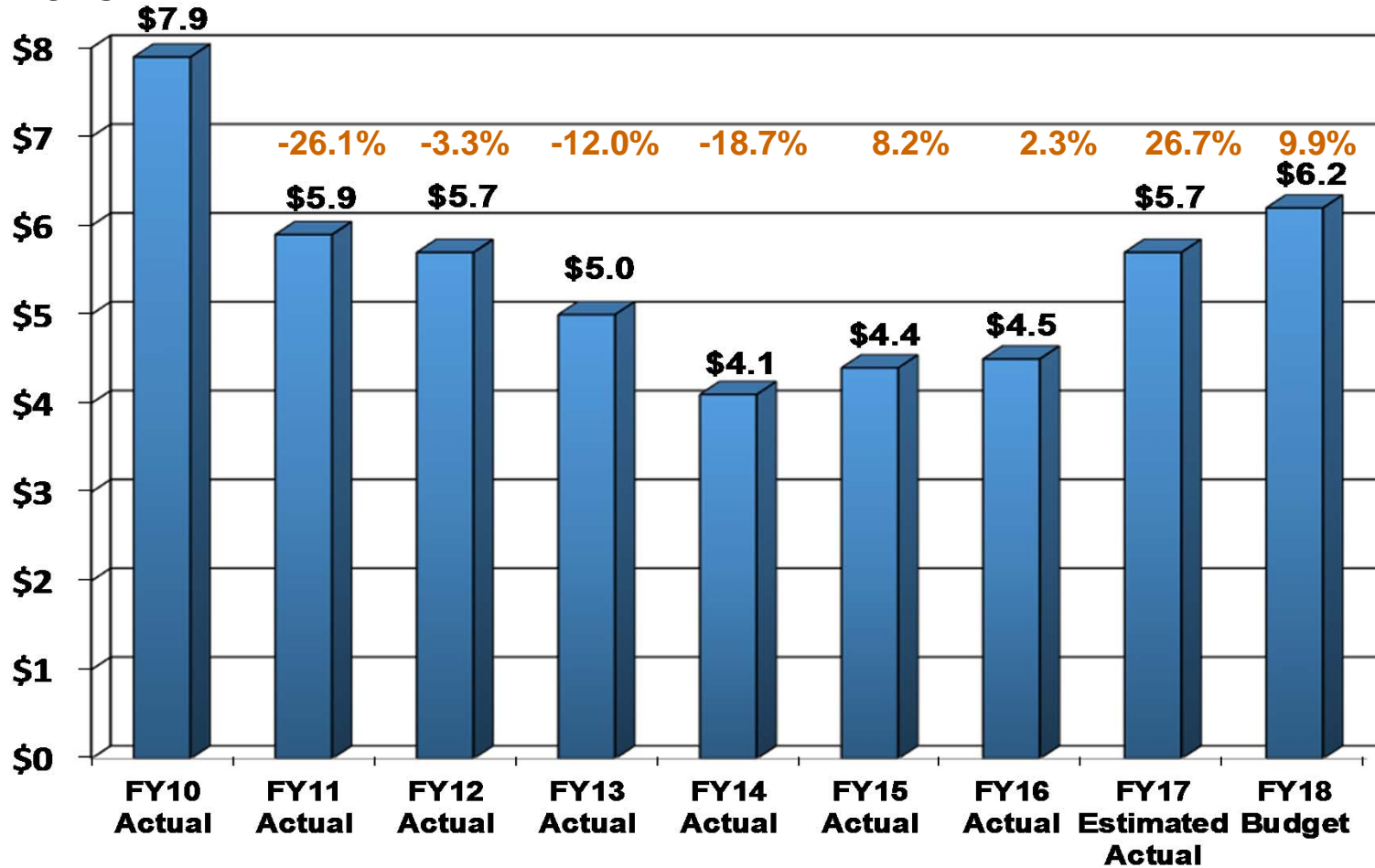
	FY 2018		FY 2017	
	Budget	Estimated Actual	Budget	
San Pedro Bay TEUs (000)	16,166	15,772	15,547	
ACTA TEUs (000)	4,392	4,228	4,825	
Revenues				
Operating Revenues				
Use Fees and Container Charges	\$ 105,666,545	\$ 99,427,880	\$ 109,444,931	
Maintenance-of-Way Charges	5,333,576	5,641,155	5,598,255	
Total Operating Revenues	111,000,121	105,069,035	115,043,186	
Other Revenues	8,164,098	1,869,605	8,081,307	
Total Sources of Funds	119,164,219	106,938,639	123,124,493	
Expenses				
Salaries	1,456,587	1,405,726	1,420,463	
Benefits	696,341	625,737	672,547	
Office Expenses	416,039	397,498	415,439	
Other Management Expenses	70,950	68,103	67,450	
Information Technologies	306,225	276,061	299,287	
Bank and Investment	150,000	152,000	165,000	
ACET Administrative Support	1,372,718	1,261,188	1,301,924	
Audit	166,960	185,540	185,540	
Legal	940,000	940,000	940,000	
Government Affairs	132,000	120,000	120,000	
Professional Services	513,533	226,768	346,722	
Total Administrative Expenses	6,221,353	5,658,621	5,934,372	
EPA Order and Pass Thru Expenses	227,197	15,741	27,110	
Expenses for Public Benefit	6,111,619	1,174,814	6,200,000	
Total Admin, EPA, and Public Benefit Expenses	12,560,169	6,849,176	12,161,482	
Total Maintenance-of-Way Expenses	8,566,435	8,229,559	8,637,936	
Subtotal Admin, EPA, Public Benefit, and MOW Expenses	21,126,604	15,078,736	20,799,418	
Financing Interest	106,528,944	104,633,826	104,633,826	
Depreciation and Amortization Expenses	20,980,164	21,016,918	21,567,691	
Total Operating Expenses	148,635,713	140,729,480	147,000,935	
Income (loss)	\$ (29,471,494)	\$ (33,790,840)	\$ (23,876,442)	

Total Use & Container Charges Comparison



Net Administrative Expense Comparison

Millions



	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
Budget	\$9.0	\$7.1	\$6.0	\$5.9	\$4.4	\$4.8	\$5.2	\$5.9	\$6.2

Alameda Corridor Transportation Authority
Estimated Cash Flow-Budget
FY2018

Estimated Beginning Cash 7/1/2017 \$ 50,115,941

Receipts:

Use Fees & Container Charges	\$ 105,666,545
M&O & Other Revenues	<u>7,158,858</u>
Total Receipts	112,825,403

Disbursements:

Debt Service Payments	99,407,184
Administrative & M&O Expenses	<u>14,787,788</u>
Total Disbursements	114,194,972

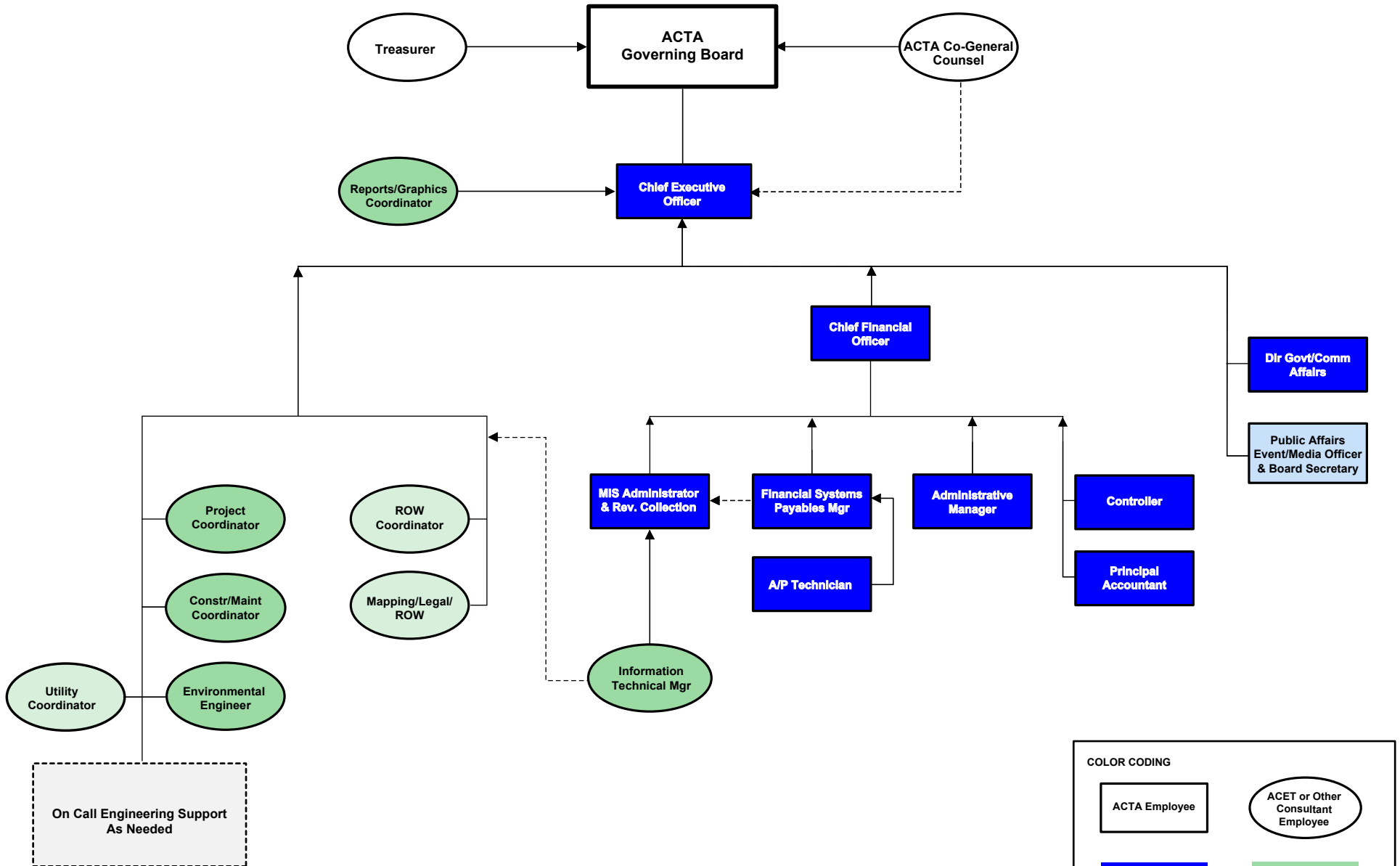
Cash Flow for the Year (1,369,569)

Estimated Ending Cash 6/30/2018 \$ 48,746,372



ALAMEDA CORRIDOR TRANSPORTATION AUTHORITY

FUNCTIONAL ACTA/ACET ORGANIZATIONAL CHART



COLOR CODING

Full-time 9	Full-time 5
Part-time 1	Part-time 3